

## Erdemir Group Recorded USD412,4 Million Net Profit in 9M2013.

The net profit is increased by 100% in 9M2013 yoy.

In 9M2013, Ereğli Plant produced 1.382 thousand tons CRC and 1.485 thousand tons HRC in total 2.867 thousand tons with an increase of 8% yoy. İskenderun Plant produced 1.022 thousand tons long steel and 1.763 thousand tons HRC in total 2.785 thousand tons with an increase of 3% yoy.

PRODUCTION (000 TONS)				
EREĞLİ				
	2013 9M	2012 9M	2012	2011
CRC	1.382	1.184	1.598	1.652
HRC	1.485	1.470	2.032	2.119
<b>TOTAL</b>	<b>2.867</b>	<b>2.654</b>	<b>3.631</b>	<b>3.771</b>
% Change	8%		-4%	

  

İSKENDERUN				
	2013 9M	2012 9M	2012	2011
LONG	1.022	1.010	1.519	794
HRC	1.763	1.706	2.352	2.348
<b>TOTAL</b>	<b>2.785</b>	<b>2.715</b>	<b>3.871</b>	<b>3.142</b>
% Change	3%		23%	

In 9M2013, Ereğli Plant had 2.915 thousand tons steel shipments, which increased by 5% as well as İskenderun Plant had 2.811 thousand tons which increased by 7% yoy.

SHIPMENTS (000 TONS)				
EREĞLİ				
	2013 9M	2012 9M	2012	2011
CRC- Domestic	1.285	1.180	1.588	1.456
CRC- Export	62	34	39	97
HRC- Domestic	1.458	1.374	1.845	1.619
HRC- Export	110	177	213	367
<b>TOTAL</b>	<b>2.915</b>	<b>2.766</b>	<b>3.685</b>	<b>3.539</b>
% Change	5%		4%	

SHIPMENTS (000 TONS)				
İSKENDERUN				
	2013 9M	2012 9M	2012	2011
LONG- Domestic	804	668	988	643
LONG- Export	248	289	481	148
HRC- Domestic	1.488	1.461	1.970	1.726
HRC- Export	271	206	324	592
<b>TOTAL</b>	<b>2.811</b>	<b>2.626</b>	<b>3.763</b>	<b>3.108</b>
% Change	7%		21%	

Erdemir Group recorded USD3.866,8 million consolidated sales in 9M2013.



**REFERENCE SALES PRICES (USD/TON)**  
**ERDEMİR GROUP**

	2013 9M	2012 9M	2012	2011
<b>CRC- Domestic</b>	800	855	852	939
<b>CRC- Export</b>	830	954	943	902
<b>HRC- Domestic</b>	613	670	664	743
<b>HRC- Export</b>	665	727	708	726
<b>LONG- Domestic</b>	588	656	634	723
<b>LONG- Export</b>	562	615	588	643

EBITDA was increased by **73%** yoy and ramp up to **USD751,0** million and the EBITDA margin was recognized as **19,4%**.

**EBITDA (USD/TON)**  
**ERDEMİR GROUP**

	2013 9M	2012 9M	2012	2011
<b>CRC</b>	152	84	89	185
<b>HRC</b>	103	33	38	135
<b>LONG</b>	132	83	89	115

Erdemir Group recorded **USD412,4** million net profit with an increase of **100%** yoy in 9M2013. Profit margin improved to **10,7%** with a **6** percentage points increase.

